



## Data scientist for Club Tiossane, a multi-channel food distribution start-up in Senegal

### Our mission

To empower upstream and downstream stakeholders in the agri-food value chain in Senegal, through efficient, modern, data driven food distribution.

In an ever-growing West African market, the distribution of goods, and food in particular, is going to influence how millions of people make a living, from producers themselves to the retailers who sell to the end customer. Club Tiossane **wants to become an important ally for food producers and retailers** alike through our capacity to match demand with supply.

### What we do

Access to market for agri-food producers in Senegal.

Founded in 2019 by Harvard grad Edward de Fouchier and his childhood friend Adam Thiam Cox, Club Tiossane has built the physical, human and digital infrastructure to connect producers and the market in Senegal. We target 3 distribution channels: **informal shops**, which represent 95% of the market, **supermarkets**, which are fast growing to meet a new demand for quality guarantees, and **home-delivery**, a future-looking niche that is a legacy segment for Club Tiossane. These 3 channels rely on a logistical infrastructure that has warehouses, cold storage environments, a fleet of trucks and a digital platform to manage operations. And on a committed team of 90 people!

### Who we are

Ambitious outcomes are driven by incredible teams operating in a unique culture:



**Mission first:** we know why we do what we do, and that's why we'll be here in 50 years



**Clients are our compass:** we exist to serve their needs. Listen, empathize and provide solutions



**Leaders serve their teams:** a managerial culture that builds autonomy with high expectations by providing individual support and real engagement



**Constructively question everything:** change requires rethinking things with a creative, constructive mindset. Listen, learn, provide feedback and build towards better, together.



**Kindness, now and always:** we spend most of our time at work. Exuding kindness builds empowering, happy dynamics both within our team and with our partners.

## Who are we looking for?

**Data scientist** (~8 week internship)

Whether for sales, client acquisition, deliveries or stock management, Club Tiossane has tons of data to make sense of! And it's much easier if our databases are linked to responsive tools that help teams visualize performance and gather actionable information. We are looking for a data scientist who can come in on a mission and help us build all our dashboards into clear, easy to use, beautiful decision-making assets.

## Responsibilities

- Confer with key staff to understand the range of useful dashboards that could be built
- Link our database to Redash and configure queries
- Make the dashboards as clear and accessible as possible
- Other, as needed

## Skills required

- Excellent at making complex data look clear and beautiful
- Comfortable with an SQL database, capable of learning how [Redash](#) works
- Self-starter, autonomous
- Knowledge of French, while not an absolute must-have for the role, will definitely make for a better experience in Senegal

## Practical information

- Based in Thiaroye, Senegal ~20 mins taxi ride from Dakar center
- Club Tiossane can help with all logistics associated with travelling to and staying in Dakar for 8 weeks
- Stipend level pay depending on profile of candidate. Current Harvard College students may be eligible to apply for summer funding through the Office of Career Services and the Harvard Center for African Studies to help support their travel and living expenses during their internship.



**Interested?**

Please send a CV and a concise letter explaining your interest in the position to [edward@clubtiossane.sn](mailto:edward@clubtiossane.sn) and [adam@clubtiossane.sn](mailto:adam@clubtiossane.sn)

Deadline: February 15th, 2023

We look forward to hearing from you!

Team Club Tiossane